

Why high quality patents are needed for licensing in ICT sector

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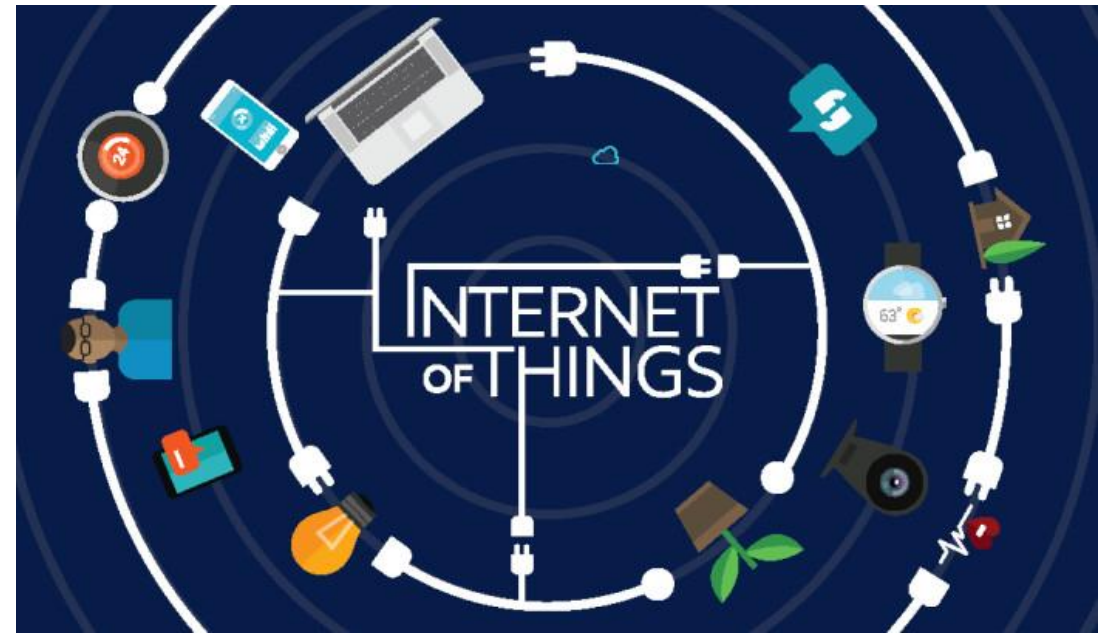
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Some background information

- ICT industry
 - High R&D investment in developing new technologies
 - Files continuously large number of patents
 - Defensive purpose, but due to business environment there is a focus on an offensive use of patents
 - Offensive, means licensing
- Licensing
 - More or less the entire portfolio is licensed
 - Licensing income is re-invested in developing new technologies

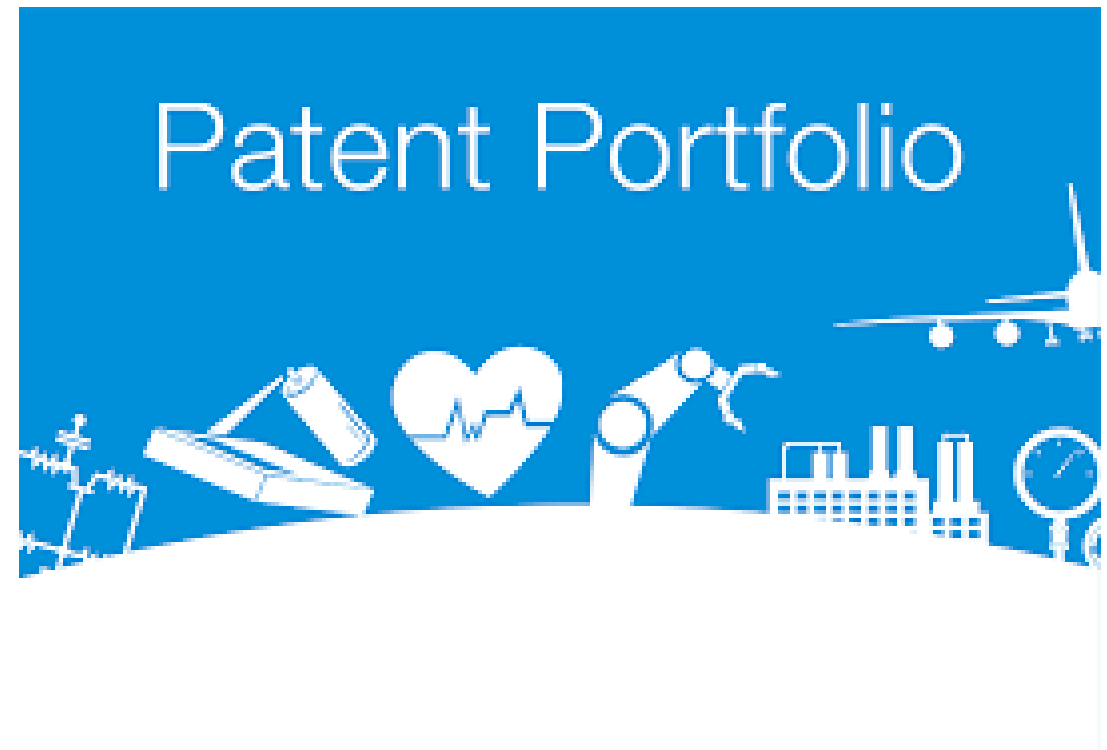
Licensing background

- Technical license negotiations
- Example patents with claim charts are exchanged
- Worldwide portfolio licensing



Portfolio background

- Broad filing strategy
- Significant budget
- Early and provisional filing
- European Patents are almost always filed



Why Quality is needed!

- Licensees have the right and want to license patents that are meaningful to them and are valid
- Licensees are not prepared to pay for invalid patents
- Licensors want to license out valid patents
- Licensors reputation



Quality in the ICT sector

- Standard documentation is important and increasingly complex
- Independent & dependent claims are important
- Technical knowledge of examiners is key



A photograph of two women in profile, looking upwards against a dark night sky. The scene is illuminated with a cool blue light, and the background is filled with out-of-focus, warm yellow and orange bokeh lights, suggesting a city or festival at night. The women are wearing dark clothing, and their expressions are contemplative and hopeful.

Imagine a world where limitless connectivity means limitless possibility

